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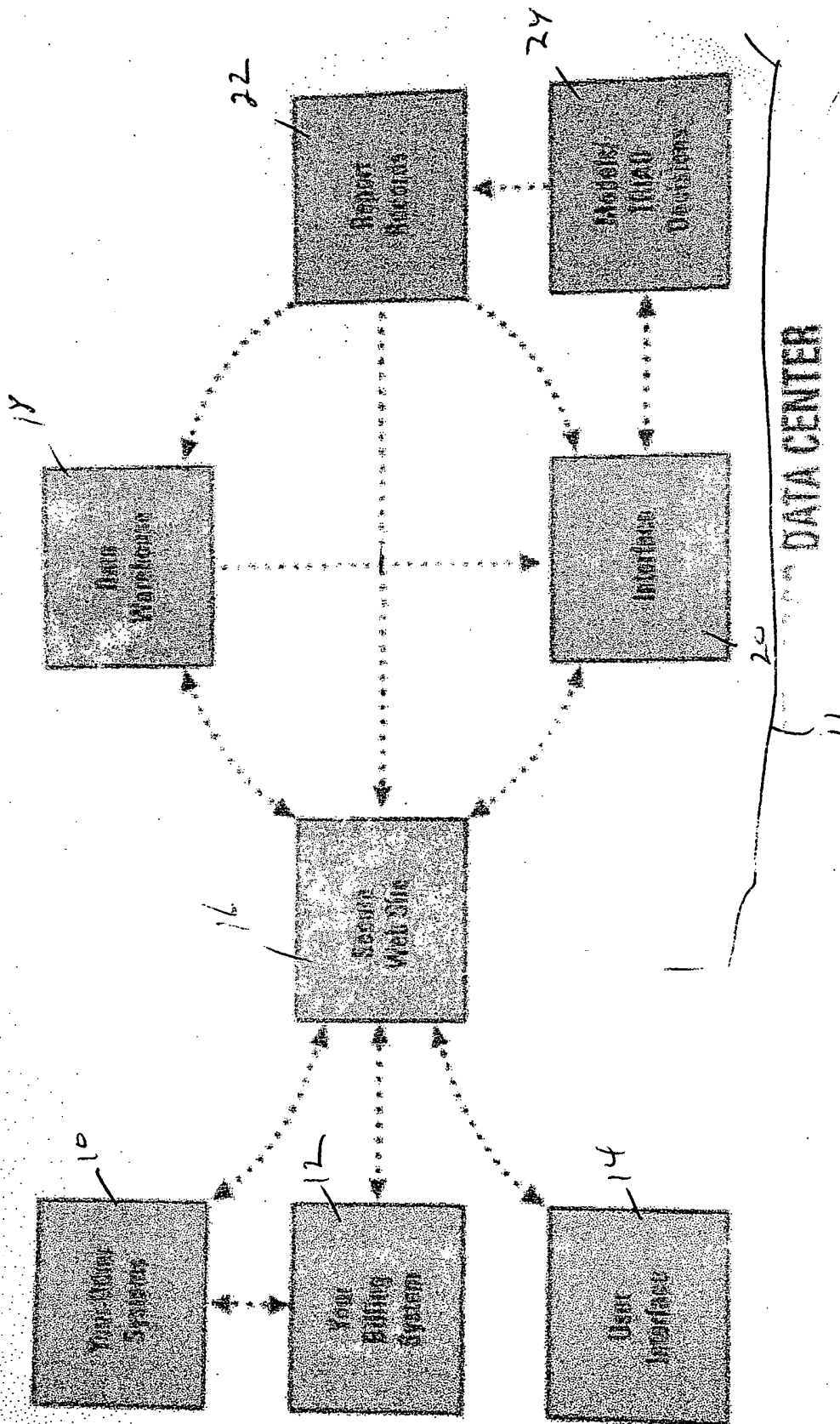


Fig. 1

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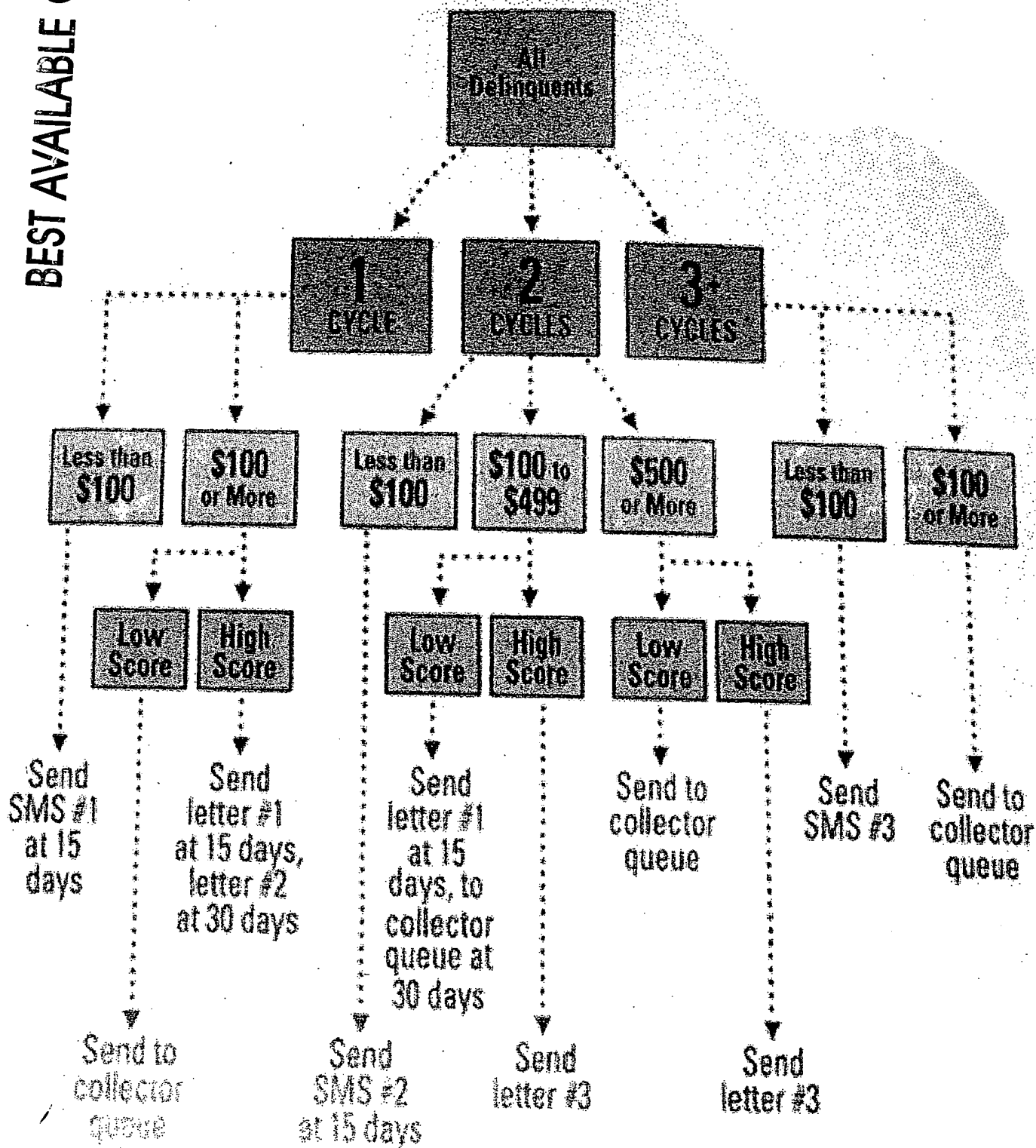


Fig. 2

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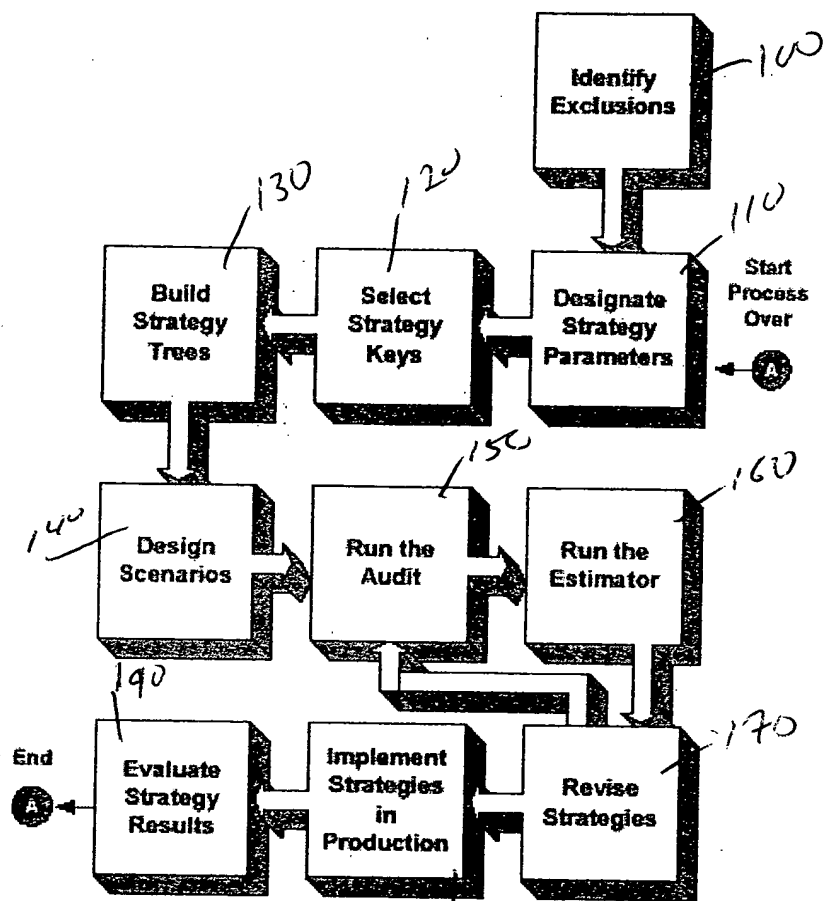


Figure 3: Steps in the TRIAD design process

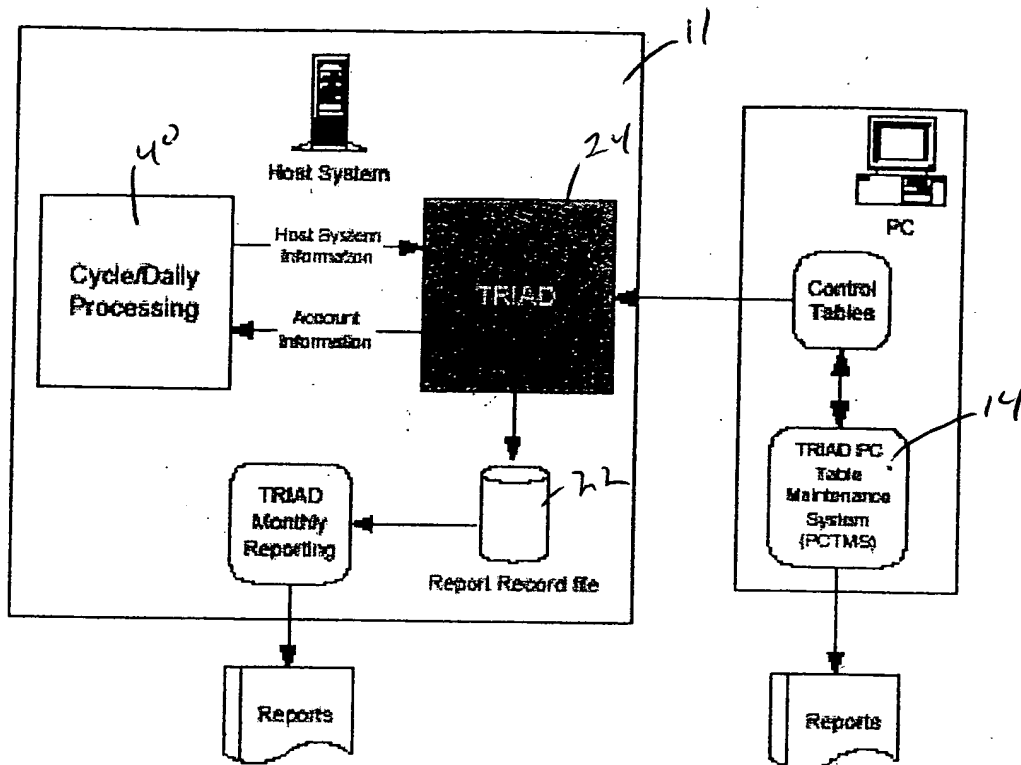


Figure 4 TRIAD processing work flow for all decision areas.

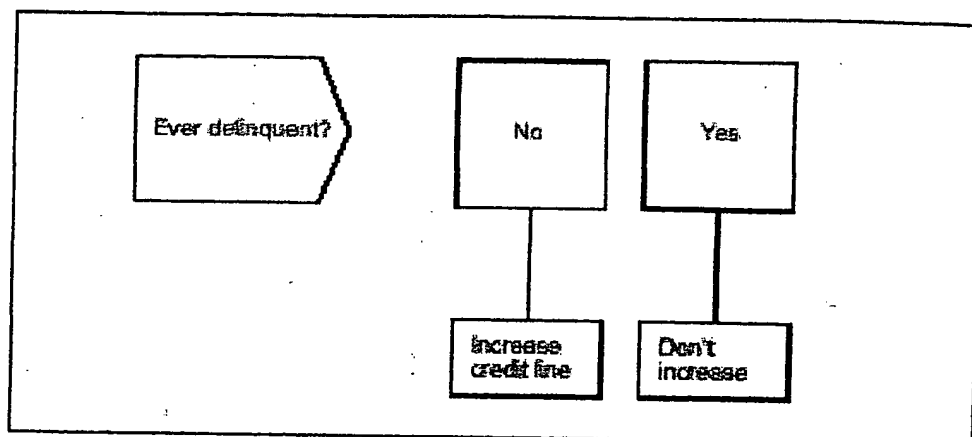


Figure 5 Simplified rendering of a strategy with a single strategy key and two scenarios.

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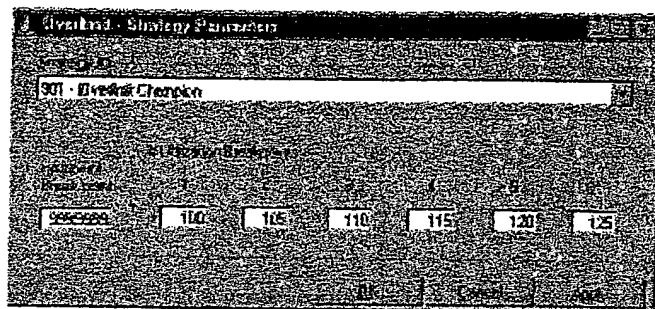


Figure 6 Overlimit Breakpoints in the Overlimit Collections - Strategy Parameters dialog box.

Delinquent Collections - Scenarios

218-LB 788 BX F. Cx 030

123 1

0	030 - 30 days. Severity = 30	14	Box A. Severity = 5
15	030 - 30 days. Severity = 30	21	Box F. Severity = 30
20	030 - No contact. Severity = 30	16	Box G. Severity = 30

Figure 7: Action/Day fields in Delinquent Collections - Scenarios dialog box.

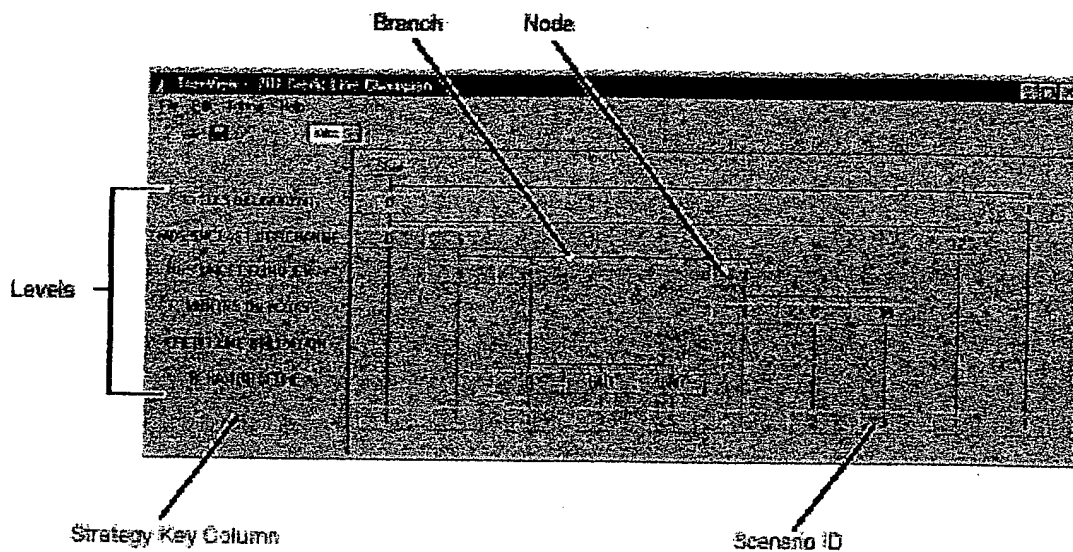


Figure 8 Example of a Credit Line strategy tree.



TRIAD - STRATEGIC ACCOUNT MANAGEMENT SOFTWARE									
AUDIT CONTROL TABLE REPORT									
STRATEGY DEFINITION TABLE (CREDIT LIMIT)									
PGY	DEC	STGY	ACTUAL	STGY DEPN SUB-KEY LABELS AND KEY NUM					
KEY	AREA	ID	KEYS	01	02	03	04	05	06
001	L	150	009	ACCT TYPE	ACTION AGE	MONTHS ON BOOKS	CB DISK SCORE	GENERIC SCORE	CREDIT LIMIT
				002	036	010	030	050	05
STGY DEPN SUB-KEY LABELS AND KEY NUM									
				02	10	11	12	13	1
PARAM (RPS/18/000000)									
				MTN	RENTAL				00

Figure 9 Example of Strategy Definition table in PCMTS Audit report.

Estimator Control		
Environment Name: Test		
Expected Parameter Base for (MMD) 20000210		Design Source: Y
Authorization Index: Y		
Report Date:	Report Set:	Report Filter:
SFD Selection: ALL	Total Amount: Y	Spec End Report: Y
Report Type: D	Average Amount: N	Contribution: Y
	Total Value: N	Strategy Report: Y
		Security Report: Y
		Utility Report: Y

Figure 10 Estimator Control dialog box.

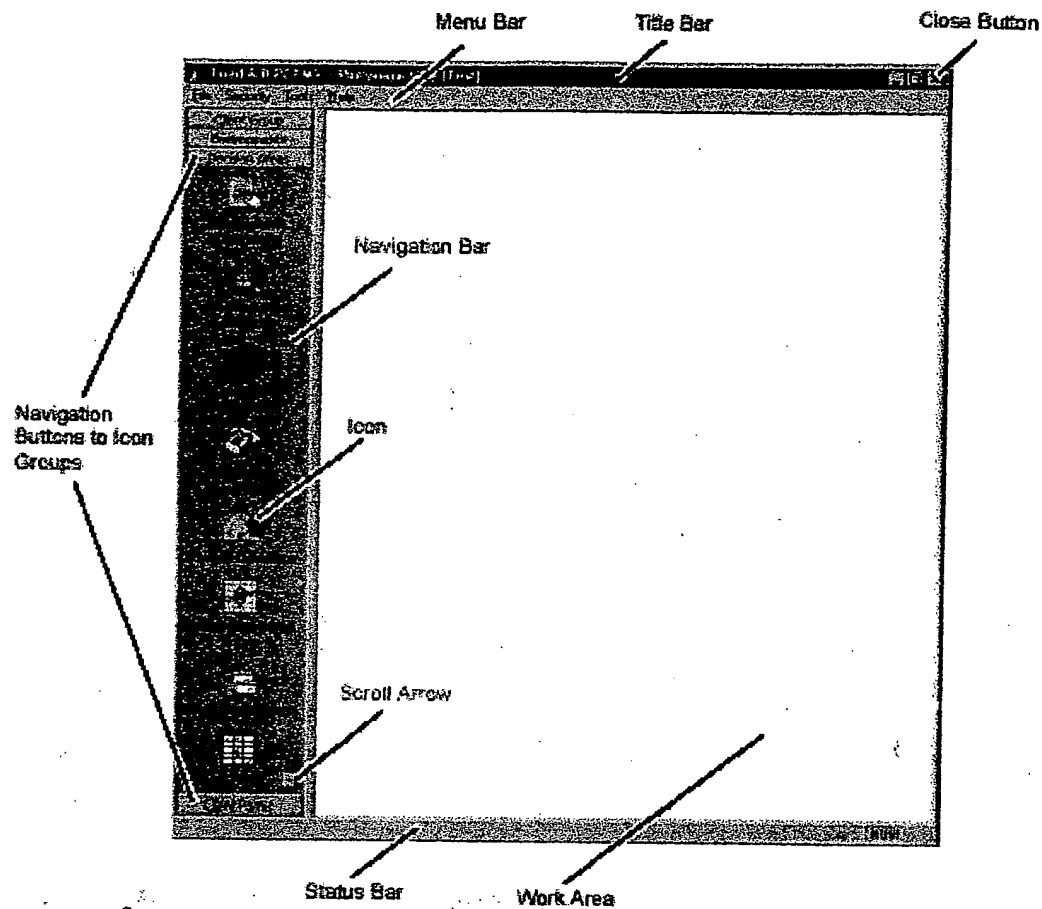


Figure 1. PCTMS navigation features.

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Range Low Value

Random Digit Group Range

Strategy Assignment

Digit Group: [Dropdown]

Range: [Dropdown]

Range Low Value: [Dropdown]

Random Digit Group Range: [Dropdown]

102 Authorization Challenge

701 Credit Line Challenge

Reference Based Priority

121 Pricing Challenge

Monitoring Challenge

131 Monitoring Challenge

133 Activation Challenge

135 XSet Challenge

999 Not Used

999 Not Used

301 Delinquent Challenge

309 Overlimit Challenge

301 Delinquent Challenge

309 Overlimit Challenge

111 Release Challenge

Billing

Standalone

Standalone

Standalone

Standalone

OK Cancel Apply

Figure 12 Strategy Assignment dialog box.

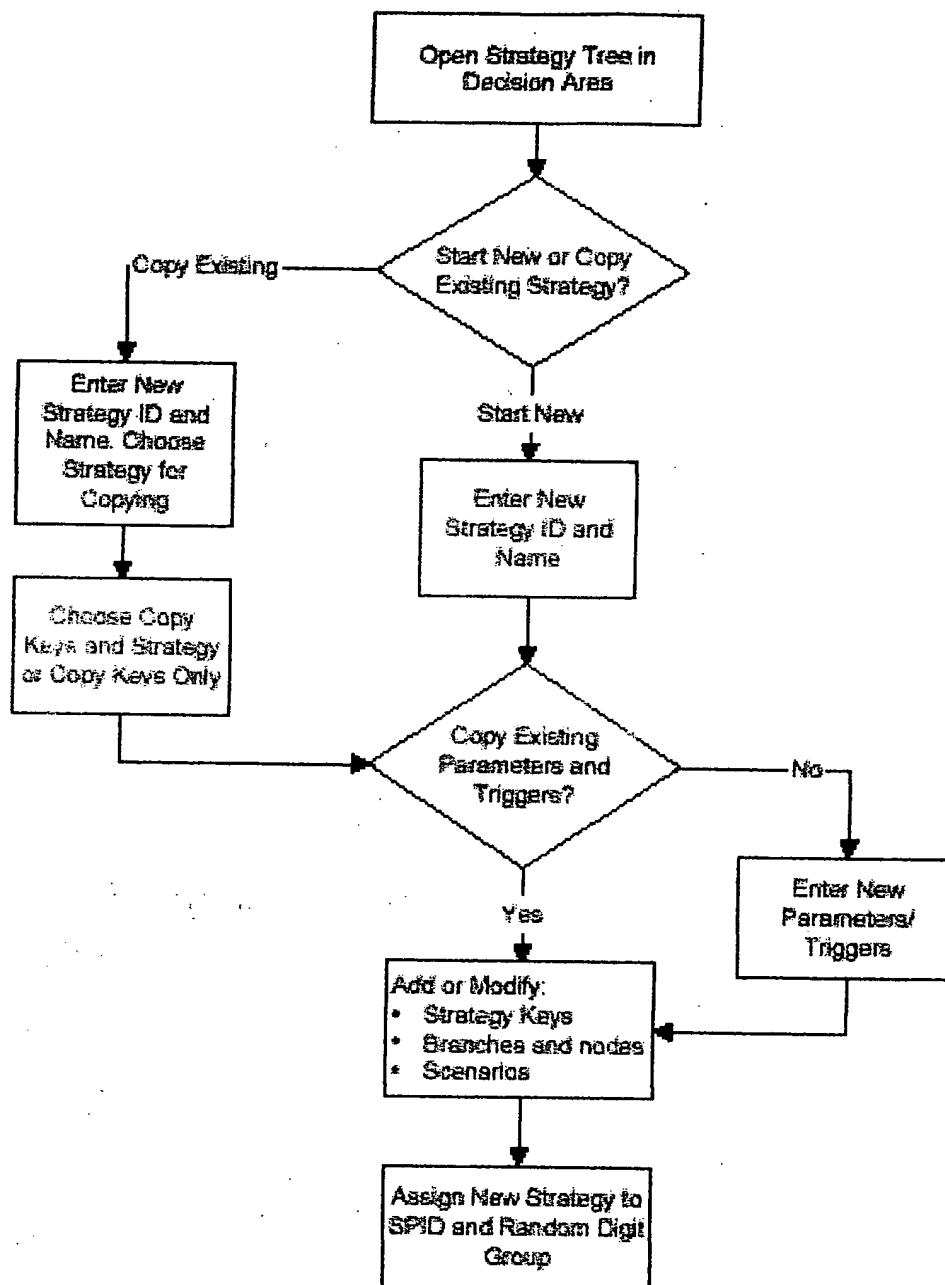


Figure 13 Starting or modifying a strategy.